

Security Landscape Optimization (SLO)

Is Your Security Infrastructure Too Complex and Expensive?

Why Consider an SLO?

- Is your complex security architecture draining your IT budget?
- Are you managing too many security vendors or security consoles to monitor all your security technology?
- Are you maintaining too many relationships with vendor technical support teams, or mired in maintaining too many certifications with each vendor?

All this contributes to a complex security ecosystem with large annual budgets. So how do you address all of this? Our Security Landscape Optimization (SLO) process helps you better understand your current security environment, provides you with clarity and control over your security investment, and will help you document and mitigate risk.

What Is Security Landscape Optimization?

In order to build an effective risk governance program, you need to completely understand and document your current risk. In other words, you need to know what you don't know about your overall security ecosystem and the inherent risks it contains.

Connection has developed a process that provides a complete overview of the security technology you are using to address endpoint, data, data center, and network security controls as well as the risk governance tools and procedures you are employing to protect your organization.

Our tool provides a single snapshot of your entire ecosystem and risk scoring to help you focus your resources directly to the areas where attention is most required. It is an essential building block for a complete risk governance strategy.

What Value Does Security Landscape Optimization Provide?

Our Security Landscape Optimization process provides complete visibility into the technology and services that are part of your overall security ecosystem. Our technical experts will work with your key stakeholders and staff to determine and document the key security protection, detection, and reaction technology in your environment.

We work with your resources to identify the risk ratings and performance of each of these technologies or services, and provide a single snapshot rollup of your entire environment. Each of the five security domain areas that are part of the

SLO are addressed with individual risk scoring as well as an aggregated risk across the entire ecosystem. This provides the data needed to produce a risk roadmap for your overall risk governance plan.

We also work with you to establish and document a unified security stack technology approach. This provides an optimized architecture for your ecosystem, with a reduced set of vendors and a more comprehensive and collaborative risk management approach. The unified stack technology provides a protection, detection, and reaction capability that afford complete security visibility across the environment.

It also addresses the mitigation of high-risk scores or gaps in your ecosystem and very often reduces the TCO for your security solutions. Our objective is to reduce the amount of vendors, consoles, and process you utilize to manage your security risk by focusing on solutions that provide a unified and integrated approach to security risk and advanced threat management.

Our Methods and Practices

Data Gathering

- Connection utilizes an interview process to record the necessary information to complete our security stack overview. This includes information on the security technology you are using along with the process, policy, and tools you utilize. This information is recorded in our custom tool.
- We discuss and document your priorities for each solution or process, how effective existing technologies and process are working, and provide a risk score based on this information.

Data Formatting

- The information is presented in a single screen shot that provides a risk ranking for each security domain area as well as an aggregated score for the entire ecosystem.
- Our tool provides risk ratings, current total of vendors, number of security consoles, and an aggregate performance and overall risk rating.

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Our Methods and Practices (continued)

Optimized Stack

Once the current security stack is documented, our security experts will work to develop recommendations for an optimized state, focusing on vendor technology that provides a unified and integrated set of technologies providing endpoint, edge, gateway, access control, intrusion detection, event and log management, advanced threat detection management capabilities, and more.

The process involves:

- Reviewing and documenting unified stack vendor options
- Providing an optimized state recommendation
- We can also provide multiple recommendations to address a phased approach to risk mitigation—such as good, better, best unified stack recommendations

Licensing

If desired, we can also collect the information necessary to understand the security spend for your current security technologies, as defined in the “current state” snapshot. With this information, we can compare and contrast projected licensing costs as they apply to each of the optimized state recommendations. This provides a TCO overlay.

Report Presentation

Our security and landscape experts will:

- Provide all the risk-based information in a consolidated report form
- Analyze the scoring provided by the tool in relation to the data collected to best security practices
- Create a report summarizing your risk result score and risk mitigation recommendations
- Provide a single recommendation, or series of recommendations for an “optimized state” that will effectively reduce the number of vendors, number of consoles, and the cost associated with your security spend

How Is a Security Landscape Optimization Scoped and Executed?

A simple 30-minute introductory call will be scheduled to review the process and demonstrate the SLO tool. If you are interested in executing the process, a discovery meeting will be scheduled to perform data collection. You will need to ensure that the technical personnel that understand the current technology and architecture of the environment are available, as identified in the introductory meeting.

Security Landscape Optimization Timeline

- Introductory call: 30 minutes
- Discovery call: 90 minutes
- Licensing and budget call: 90 minutes (optional)
- Data correlation and report generation: Two weeks (Connection resources only)
- Report overview call: 60 minutes

How Do I Engage Connection for an SLO?

Our Security Landscape Optimization (SSLO) process is an ideal solution for you if you are struggling with:

- Expanding resource needs to support a complex security ecosystem
- Growing TCO costs
- Complex operational processes due to too many consoles and technology to monitor
- Challenges with keeping risk documented, and at acceptable levels

If this is something you would like to explore further, contact an Account Manager today, and they will coordinate this extremely valuable risk management solution for you.

Call an Account Manager to schedule a SLO Demo today!

Contact an Account Manager for more information.

Business Solutions
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