

We Solve Global. We Connect the World.

Organizations with an international footprint are constantly searching for simple and seamless global purchasing to streamline communication and in-country support, while staying connected to worldwide branches. Our GlobalServe™ solution helps you achieve that efficiency and overcome common procurement challenges, such as delivery inconsistencies, freight forwarding, customs, tax considerations, currency and exchange factors, warranty claims, and service. There is a better way.

What Sets Us Apart?

Partner with the leading global solutions provider and enjoy streamlined, hassle-free procurement at greater value. Our industry-leading team has the knowledge and experience to simplify the complexities of global logistics and supply chain.

GLOBALSERVE SOLUTION	THE COMPETITION
Over 16 years of experience delivering global solutions	<ul style="list-style-type: none"> • Limited years • Limited global logistics and supply chain experience
Network of over 25,000 certified IT professionals	Smaller network—Many global services use our network. Sometimes even the competition uses our network resources to cover their white space.
Service capabilities in 174 countries	No alternative network compares
Over 500 suppliers in 174 countries	<ul style="list-style-type: none"> • Loose alliances or non-integrated networks • Smaller and not managed systematically
Global procurement and IT service management that's unmatched in our industry	No alternative network compares
Leading asset disposal services in 70 countries	<ul style="list-style-type: none"> • Smaller network • Not managed against strong standards • No centralized system that provides asset visibility from procurement to disposal
Fulfillment Services Agreements (FSA)	No legal framework or contracts in place to hold delivery service level accountable—Our FSAs provide us with that control over the network, and the flexibility to add varying customized supply chain requirements.
<ul style="list-style-type: none"> • Centralized purchasing • One-click reporting • Visibility into worldwide IT assets 	No alternative technology compares
Purchase products from multiple OEMs in multiple currencies	No alternative technology compares
OEM Direct System	Cannot interface directly with OEMs
Supply Chain Management Team	Many competitors leverage our resources
Service Delivery Managers (SDMs)	Many competitors leverage our resources
Account Management Team	Many competitors leverage our resources
Acquisition Activity Visibility	Many competitors leverage our resources
24x7x365 HelpDesk	No dedicated resources

» Contact an Account Manager today!

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Enterprise Solutions
1.800.369.1047

Public Sector Solutions
1.800.800.0019

