# **AND SERVICES**

**Empowering Confident Supply Chain** and Budget Strategies Worldwide

## Connection's Global IT Procurement Service, GlobalServe, enables multinational

GlobalServe at a Glance

organizations to simplify and optimize their global technology supply chains through a single, trusted relationship. GlobalServe assists with complex international challenges such as delivery inconsistencies, customs, currency exchange, warranty claims, and service availability. By leveraging innovative technologies, validated in-country solutions, and proven processes, GlobalServe ensures that global offices receive the same high-quality IT solutions and support as those in the U.S.

## Diversifying supply chains

**Tariff and Trade Turbulence** 

• Using in-country sourcing

Tariffs remain volatile, requiring companies to stay agile and responsive by:

- Stockpiling strategically



### (Eastern Europe, Middle East, and Africa) (Latin America) Infrastructure and Logistics Gaps:

## • Red Sea disruptions continue to

**EEMEA** 

reshape shipping adding 10–14 days to transit times, spiking freight costs

and insurance premiums, and delaying deliveries across EMEA trade lanes.1 • Iraq's "Development Road" opens new highspeed TIR corridor reducing transport from Poland-UAE from ~21 to ~10 days, offering faster

alternatives to sea freight through

- Suez or around Africa.<sup>2</sup> Eastern-Europe transit corridor expansion major rail projects will cut transit times from East Asia to Europe by ~14 days and expand rail-based freight alternatives to sea routes.3
- (Asia-Pacific)

**APAC** 

## Tokyo-based electronics firms to relocate assembly to Vietnam/Thailand.4

 Philippine Peso stability (+2% vs USD).<sup>5</sup> Regional challenges like Taiwan's water shortages forcing 5nm chip plants to relocate.6

JPY's 15% volatility forces 32% of

- https://www.forbes.com/sites/sap/2024/04/02/the-nordics-next-frontier-powering-up-green-scaleups-for-hy-pergrowth/ https://www.carscoops.com/2023/f1/northvolt-develops-cobalt-free-battery-cell-that-could-unlock-cheaper-cleaner-evs/

inefficiencies, including handling costs

**LATAM** 

that are 2–3 x higher, low maritime connectivity, and congested infrastructure in smaller ports.<sup>7</sup> LATAM scores consistently low on Logistics Performance due to inadequate transport and warehousing networks.8

Ports in the Caribbean face severe

- Inconsistent trade regulations, limited infrastructure funding, and governance concerns undermine supply chain efficiency.9
- **North America and Western Europe** • The Euro-Dollar Rollercoaster:

EUR volatility (+8% swings vs USD in

## 2025) disrupts IT equipment imports, forcing 42% of European tech firms to renegotiate contracts.10

- Data Center Boom: Hyperscale's accelerates EU builds to hedge FX risks.<sup>11</sup> • Chip Pricing Chaos: Memory module costs fluctuate ±15% monthly, driving
- firms to stockpile.<sup>12</sup> • New Tech Corridors: Italy's Chip Packaging Hub: €3B investment lures
- 15 Asian suppliers to Milan.<sup>13</sup> • Spain's Talent Pipeline: Barcelona coding schools now feed 40% of EU cloud startups.14
- Nordics Green Tech Powerhouse Sustainable IT Scale.15 • Microsoft's Arctic DC:

100% hydro-powered, slashing cloud

 Northvolt's Battery Breakthrough: Cobalt-free cells for data center UPS systems.<sup>17</sup>

carbon costs by 60%.16



### **Freight Fluctuations and Delays Challenge:** Disruptions add to transit **Challenge:** Water shortages affect chip

and invest in regional warehousing. **Infrastructure Gaps (LATAM)** 

**Challenge:** Ports face higher handling

**Solution:** Build regional value chains

costs; low maritime connectivity.

and partner with certified local

**Solution:** Explore alternative corridors

times; rising insurance premiums.

procurement strategies.

service providers.



production; cobalt supply issues.

**Solution:** Shift to sustainable tech and

reserve to avoid delays.

**Maximization Strategy** 

Review open POs for timely fulfillment

Strategies to align budgets without

compromising future plans, include:

**Budget** 



## • Auto-generating purchase requests • Reducing errors with integrated fields and pre-filled data



## Remote Work Support

GlobalServe offers comprehensive support for remote-first workforce transition, including:

• End-to-end logistics for device delivery and retrieval On-site technical support for

Secure global depot services

hardware destruction

· Certified data wiping and

remote employees

- **LEARN MORE**

• Visibility into worldwide IT assets