

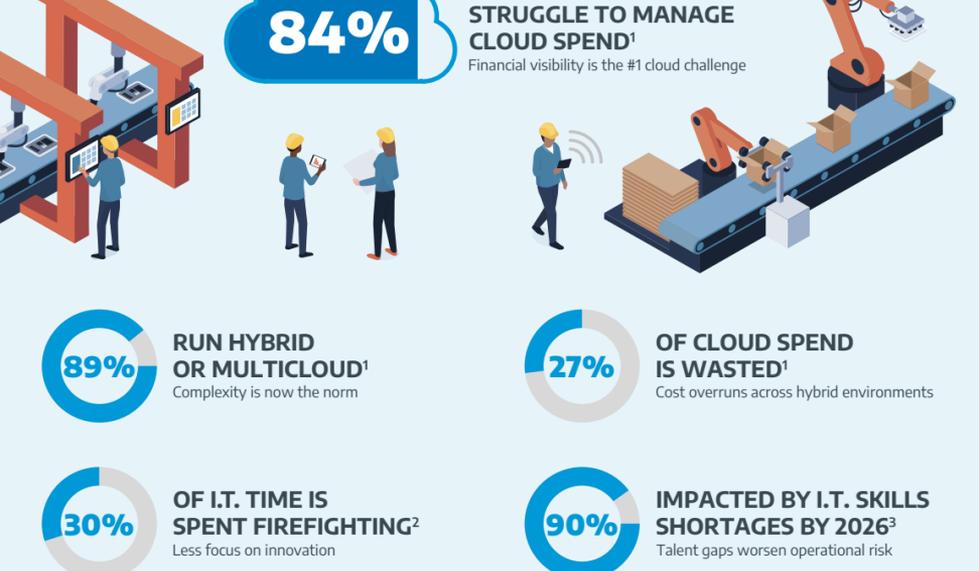


## MODERN INFRASTRUCTURE AND MULTICLOUD

# 5 Ways to Turn Cloud Complexity into Manufacturing Advantage



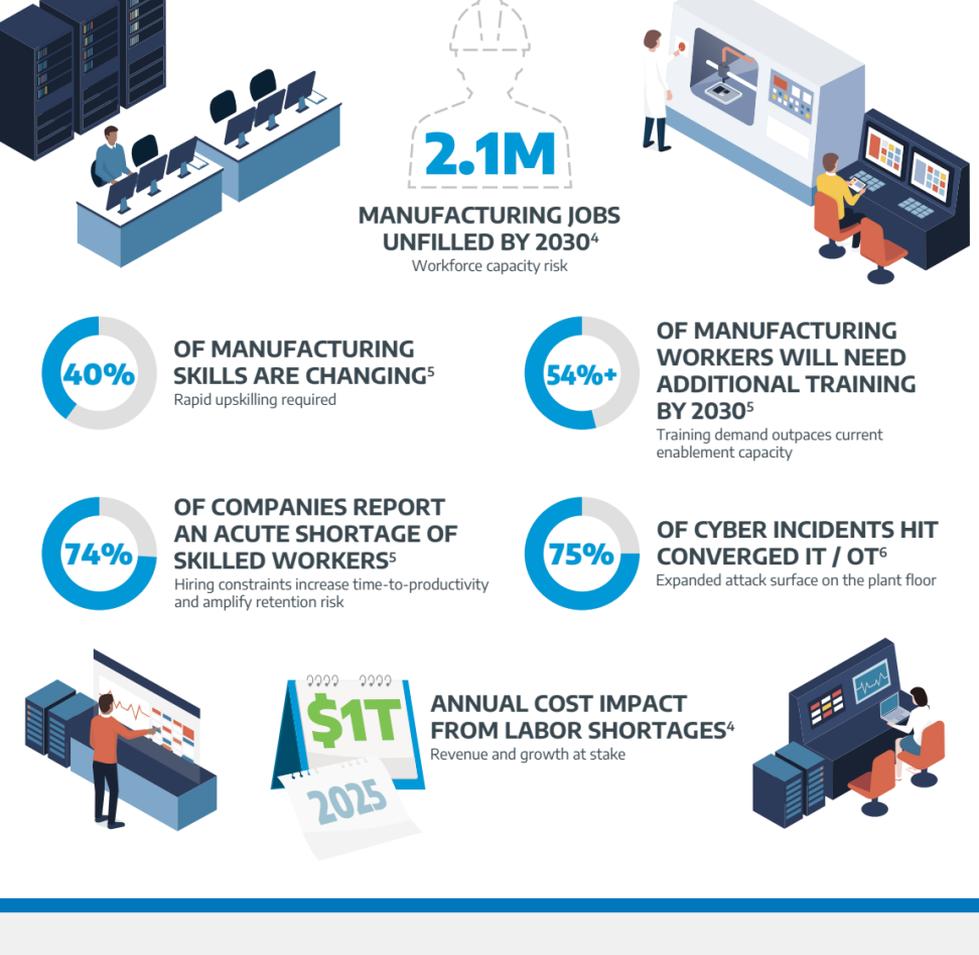
## Cloud Complexity Is Slowing Manufacturers



**\$5.5T** LOST TO DELAYS AND QUALITY ISSUES FROM SKILLS GAPS<sup>3</sup>  
Major revenue loss

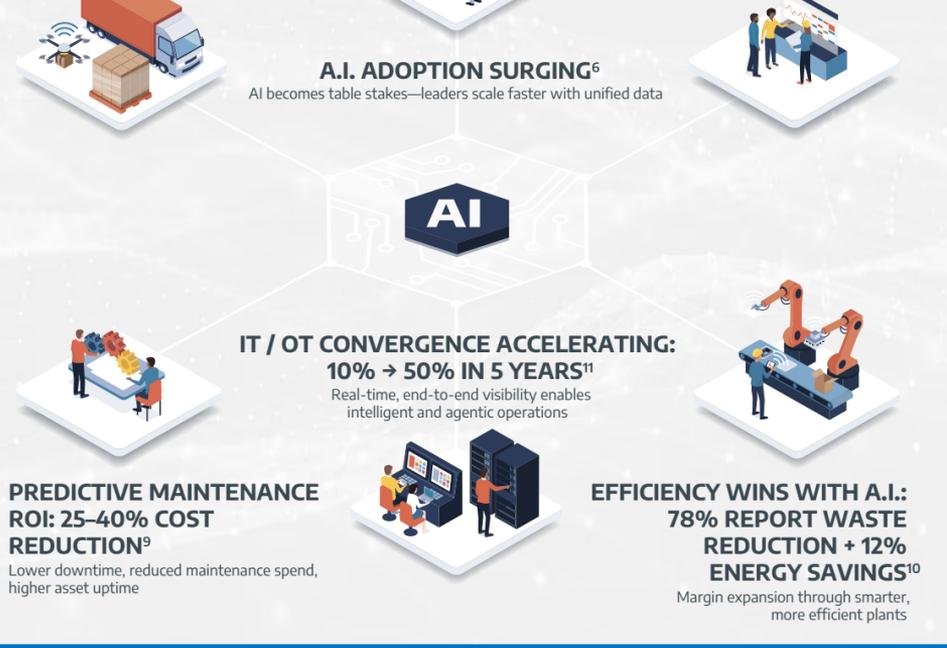


## Manufacturing Obstacles



**\$1T** ANNUAL COST IMPACT FROM LABOR SHORTAGES<sup>4</sup>  
Revenue and growth at stake

## The AI and Data Fabric Opportunity



## 5 Ways An Expert Partner Drives Advantage

- Control Costs with Confidence**  
Eliminate the 27% of cloud spend lost to waste—through FinOps discipline and deep visibility across hybrid cloud and plant floor edge environments.<sup>1</sup>
- Accelerate AI Readiness**  
Modernize workloads and build a Microsoft Fabric data foundation as 77% of manufacturers move AI into core operations.<sup>2</sup>
- Augment Your Team with Expertise**  
Extend IT and OT teams with certified specialists as 90% of organizations face critical skills shortages.<sup>3</sup>
- Strengthen Security and Compliance**  
Protect converged IT/OT environments where 75% of manufacturing cyber incidents now occur using continuous monitoring and industrial grade security.<sup>6</sup>
- Boost Agility and Productivity**  
Reduce firefighting that consumes 30% of IT operations market time to accelerate plant floor responsiveness and time to market.<sup>2</sup>

## How Connection Helps

- Azure Expert MSP**—a distinction held by fewer than 1% of Microsoft partners worldwide.
- Microsoft Solutions Partner** in all six solution areas—also a very rare achievement.
- Over 40 years of IT services experience** across manufacturing and other industries.
- High NPS scores** that demonstrates customer loyalty and satisfaction.
- CSP+ program** bundling advisory, migration, and licensing for maximum value.
- Enterprise-ready Agentic AI on Microsoft**—including Copilot Development Jumpstart and AI Governance Workshops delivered by the CNXN Helix™ Center for Applied AI and Robotics.
- Team Certifications**  
Azure Local  
Microsoft Fabric  
Azure Virtual Desktop  
Azure Kubernetes  
Microsoft Defender for IoT

## Explore Our Solutions and Services

[Azure Cloud Services](#)  
[Manufacturing Multicloud Solutions and Services](#)

Turn Your Plant Floor's Complexity into Competitive Advantage. Talk to a Connection Azure Expert Today  
**1.800.998.0019**



Sources:  
<sup>1</sup> Flexera, 2025, State of the Cloud Report  
<sup>2</sup> New Relic, 2025, Observability Forecast 2025  
<sup>3</sup> IDC, 2024, IT Skills Shortage  
<sup>4</sup> NAMA, 2021, 2.1 Million Manufacturing Jobs Could Go Unfilled by 2030  
<sup>5</sup> World Economic Forum, 2025, Future of Jobs 2025  
<sup>6</sup> World Manufacturing Foundation, 2025, Skills shortage or user-unfriendly tech?  
<sup>7</sup> Infosecurity Magazine, IT/OT Convergence Fuels Manufacturing Cyber Incidents  
<sup>8</sup> Rootstock, 2025, AI Survey  
<sup>9</sup> Aristeek, 2025, What's going on with AI in 2025 and beyond  
<sup>10</sup> Techstack, 2025, AI Adoption in Manufacturing: Insights  
<sup>11</sup> AllaboutAI / Industry Research—Need sources

©2026 PC Connection, Inc. All rights reserved. Connection® and we solve IT® are trademarks of PC Connection, Inc. or its subsidiaries. All copyrights and trademarks remain the property of their respective owners. 3871971-0326