Connection



SIMPLIFYING HEALTHCARE IT AT SCALE

Proven Experience. Practical Solutions.

HEALTHTRUST Performance Group

ADVANTAGETRUST a division of HealthTrust

Contract: 125865

Healthcare Technology Is Complex. Working with Connection Isn't.

For more than 40 years, Connection has helped healthcare organizations save money on their technology purchases, streamline asset management, and provide technology at the point of care. Through HealthTrust, members gain access to aggressively priced IT hardware and software assets, as well as deployment and lifecycle services built to scale with the needs of hospitals, clinics, and health systems. For non-acute care members, AdvantageTrust extends these same contract benefits and services to ambulatory, post-acute, and alternate care settings.

We offer access to more than 460,000 products from over 2,500 vendors—backed by a full suite of IT services to support strategic initiatives, control costs, and simplify IT operations.

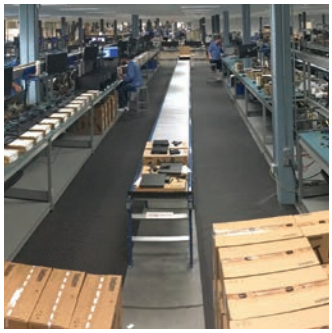
Support for Every Step of the IT Lifecycle

- Cost effectively deploy and manage devices across distributed care environments
- Improve uptime with nationwide IT support programs
- Centralize operations through Connection's logistics platform, ConnectONE, which coordinates deployment, support, and lifecycle services
- Ensure responsible end-of-life management, from data wiping to recycling and resale

Optimize Software Licensing and IT Spending

Connection helps healthcare organizations:

- Right-size contracts with major publishers (Microsoft, Adobe, VMware, and more)
- Identify and eliminate redundant software assets (e.g., Zoom vs. Teams)
- Analyze usage data to align licenses with actual demand
- Reduce overspending and under licensing through data-driven decisions



Scalable Logistics for Complex Environments

Our integration and logistics facilities support:

- Imaging, kitting, and provisioning for touchless deployment
- Secure staging, configuration, and scheduled delivery to decrease freight costs and simplify receiving
- Just-in-time delivery to care locations nationwide
- Rapid device replacement programs to ensure uptime
- Centralized visibility and coordination

Why Healthcare Leaders Choose Connection

- Strong OEM relationships bring valued advocacy to our clients
- Expertise with our healthcare clients' unique needs
- Real-time visibility into every stage of the technology lifecycle
- Extensive experience leveraging GPO contracts for more competitive pricing

Who Is Connection?

- Financially stable, Fortune 1000 Company
- Complete solutions and services IT provider
- Employer of highly trained and experienced IT professionals
- Dedicated to exceptional customer service
- Global procurement in 150+ countries with over 500 suppliers
- Annual revenue: $2.9 billion (2025)
- NASDAQ listing: CNXN

Awards and Commendations

Connection has received national recognition for its business integrity, customer focus, and technical excellence:

Fortune 1000 #958, 2026

Time's America's Best Companies 2026

Forbes America's Dream Employers, 2026

2026 CRN® Tech Elite 250

Channel Insider Hybrid Solution Provider 250–2025

HIMSS Diamond Corporate Member

CHiME Premier Member

We're here to support HealthTrust and AdvantageTrust members with simplified, strategic healthcare IT solutions. Contact your Connection Account Team today for more information.

Connection
we solve IT®

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