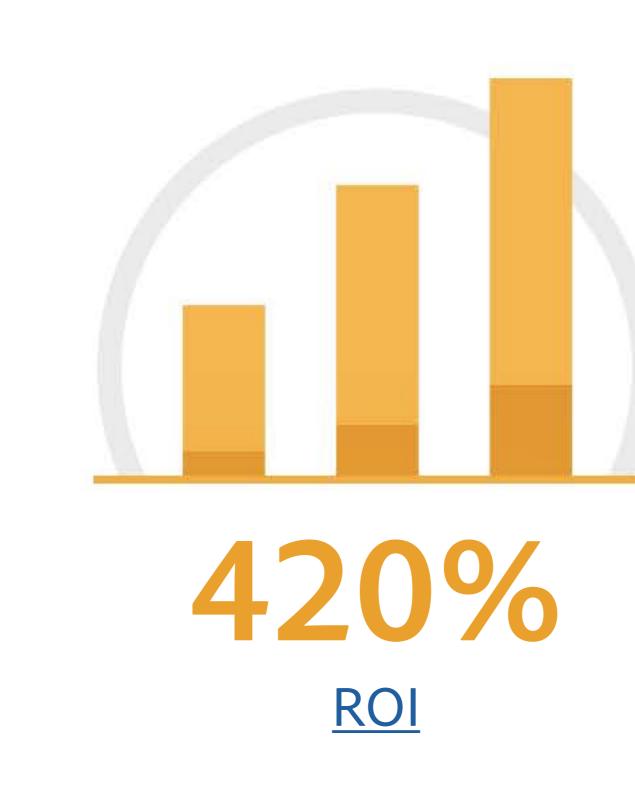


Using <u>Adobe Sign</u> delivers **ROI of 420%**. Adobe Sign delivers **\$6.8M** in benefits over three years, with a net present value (NPV) or **\$5.5M**. Adobe Sign saves **\$6** per transaction.

## Summary of benefits



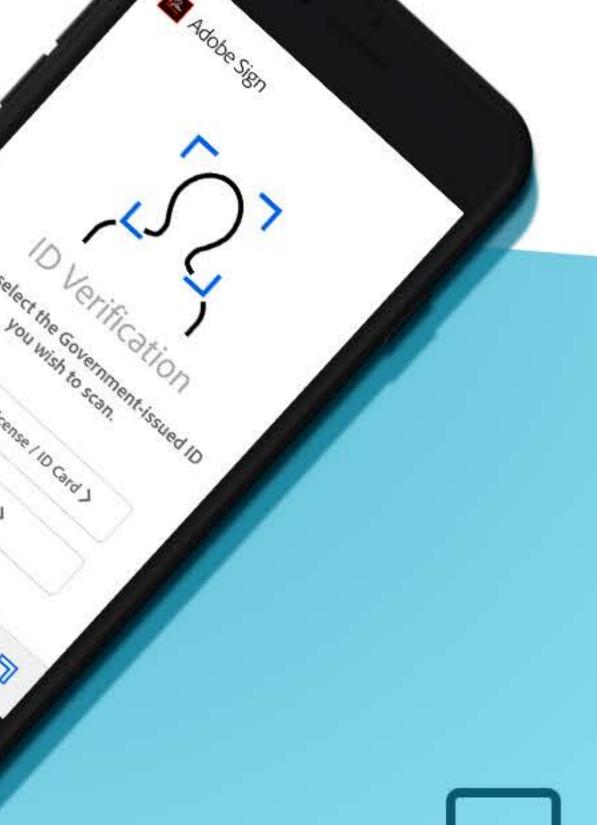








Reduction in drop-off rates



## Hours saved

Adobe Sign saves users

1.5 hours per transaction

Cycle time decreases from 7 days to 2 hours resulting in a 96% reduction



Digitizing enrollment forms saves

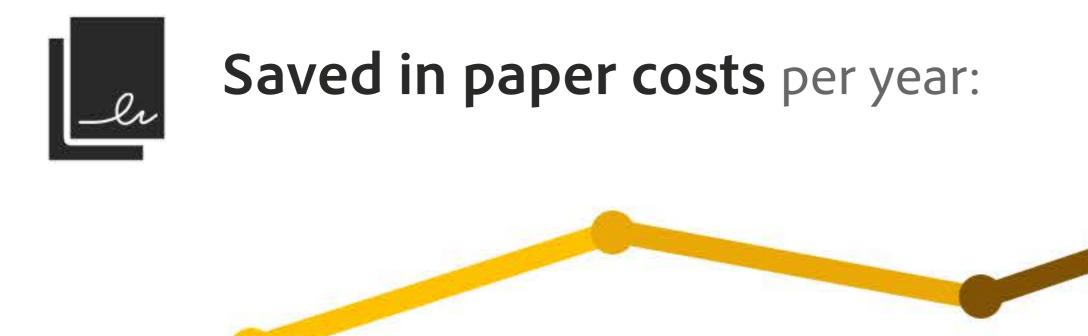
2 hours processing time

## Resources conserved

Allows the equivalent of 3

compliance FTEs to focus on

Higher value work











Pounds of wood saved over three years:





Pounds of waste saved over three years:





## FORRESTER®

This document is an abridged version of a commissioned case study conducted by Forrester Consulting on behalf of Adobe, The Total Economic Impact™ of Adobe Sign, August 2019.

