

Azure Migration Assessment and Azure Migration Services

Microsoft Partner | Azure Expert MSP



78%

of IT leaders report a critical skills gap in cloud and security.

The Value of an Azure Migration Assessment

Eliminate Budget Surprises

Receive a 12–36-month cost model that forecasts spend before you migrate a single server.

Reduce Risk

We identify application dependencies and inter-VM traffic flows to prevent service disruptions during migration.

Data-driven Decision Making

Move beyond guesswork with a “Board-ready” executive summary and technical report that justifies the investment.

We're Experts. Seriously.

Most IT leaders tell us their teams are stuck firefighting instead of innovating. They're juggling complex migrations, rising cloud costs, and a persistent skills gap—all of which hold the business back. The experts at Connection are trained to solve this very issue.

As a Microsoft Azure Expert MSP—a distinction held by fewer than 1% of Microsoft partners worldwide—we act as an extension of your team. From designing a secure foundation and migrating workloads, to continuously optimizing your spend and modernizing for AI, our end-to-end Azure services ensure your cloud environment drives business forward.

Spotlight: Azure Migration Assessment

Our engagement model begins with clarity. We start with data, not assumptions. Before moving a single workload, our Azure Migration Assessment provides the financial clarity and technical roadmap you need to migrate with confidence.

Our Approach:



DISCOVERY AND INVENTORY

We deploy Azure Migrate appliances to perform a deep, agentless discovery of your on-premises environment (VMware or physical), mapping all application dependencies and network traffic flows.



FINANCIAL MODELING

We deliver a comprehensive total cost of ownership (TCO) report comparing on-premise costs vs. Azure, including “right-sized” VM recommendations and Azure Hybrid Benefit savings.



RISK AND GAP ANALYSIS

We evaluate your security posture against NIST and Microsoft baselines and identify compliance risks (HIPAA, PCI, SOC2) before they become migration blockers.



STRATEGIC ROADMAP

You receive a prioritized migration sequence and a “Board-ready” executive presentation to justify the investment.

Funded Assessment Opportunity: Qualified customers may be eligible for **Microsoft funding** to cover the cost of the Azure Migration Assessment.

Beyond the Assessment: Comprehensive Azure Migration Services

Connection delivers a full migration portfolio—from core infrastructure migration (lift-and-shift) to specialized database, application, and Azure Virtual Desktop (AVD) migrations. For organizations pursuing full transformation, we also manage complete data center exit and consolidation projects.

Move with Confidence

Connection offers a holistic, managed, and tool-based approach to migrating your most important business data and workloads.

Why Connection?

As a top-tier Microsoft partner, Connection provides an extensive range of products, services, and solutions—along with technical expertise—to help your business navigate the constantly evolving technology landscape. We fuel innovation by focusing on effective delivery and deployment, and our deep knowledge ensures that you maximize the value of your Microsoft investments. Connection holds many technology solution designations and advanced specializations.

Azure Migration Assessment

- Evaluates on-premises infrastructure for cloud readiness, dependencies, and sizing
- Provides cost modeling and return projections to support business case development

Virtual Desktop (AVD)

- Transitions on-premises VDI environments (Citrix, Ommissa) to Azure Virtual Desktop

Infrastructure (Lift-and-shift)

- Rehosting of on-premises virtual machines (VMs)

Database Migration and Modernization

- Migrates databases on-premises-to-cloud (SQL Server and Oracle)
- Rehosts to Azure VMs

Applications

- Moves business applications to Azure, ensuring all components, dependencies, and data are migrated correctly

Migration Roadmap Creation

- A phased migration plan aligned to business and technical constraints
- Identifies dependencies and maps out the most effective migration

Microsoft Program Migrations

- EA or MCA-E to CSP
- On-premises to CSP
- Other hyperscaler to Microsoft

Knowledge Transfer

- Admin training and walkthroughs
- Architecture and configuration documentation

SUPPORT AT EVERY STAGE

From initial strategy to 24/7 oversight, Connection is your partner for the full cloud lifecycle. We support you through all six phases—**Design, Implement, Migrate, Rationalize, Optimize, and Manage**—ensuring your Azure environment is secure, cost-effective, and built for future growth.



To learn more about Azure Migration Assessment and Azure Migration Services, contact your Account Team today!

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www.connection.com/services

