

LENOVO AT CONNECTION

Lenovo

Through the dynamic partnership between Connection and Lenovo, we work together to bring your organizations the solutions you need to keep your businesses operational, students learning, patients receiving the best care, and assembly lines producing quality finished goods. Connection and Lenovo experts span across all industries to help you achieve success with customized and tailored solutions—from mobility and end-user compute to the data center and advanced technology. Together, Connection and Lenovo are your trusted partners in IT from the pocket to the cloud. Between Connection and Lenovo, 20+ dedicated personnel are here to help you achieve success and plan ahead with direct access to experts in AI, edge computing, and data management. We have a team to help. Change Happens. EXPERTISE WINS.™

Technology Solutions for Tomorrow—Be Future Ready Today

Digital Workspace

- End-user compute modernization
 - Operating systems migrations
 - Modern EUC architectures and virtualization
 - Endpoint management and security
- Collaboration and productivity
 - Meeting and collaboration platforms
 - Enhanced productivity with AI

Modern Infrastructure and Multicloud

- Modern, secure networking
- Data center and infrastructure anywhere
 - Edge
 - AI compute platforms
- Multicloud
- Cybersecurity

Connection Expertise

Connection has experts across all industries and public sector—and can help achieve your goals with GlobalServe.



Education



Finance



IT



Retail



Government



Manufacturing



Entertainment
and Media



Healthcare



Services

Connection and Lenovo Services

Connection and Lenovo invest in AI technology to empower organizations with the solutions, resources, and guidance to maximize productivity and extract more value from their data. Leverage industry-leading AI expertise with access to:

- CNXN Helix Center for Applied AI and Robotics—Unlock the power of your data and identify, deploy, and optimize the AI technologies to bring your vision to life.
- Lenovo AI Discover Lab—Adopt AI faster with access to AI experts, workshops, and best practices.

- Lenovo and Connection services organizations are strategically partnered to bring you the services you depend on
- Connection GlobalServe procurement, including 174 countries and partners with more than 500 suppliers
- Connection's Technology Integration and Distribution Center is a state-of-the-art facility with cutting-edge configuration center capabilities. Integrated services include:
 - o Provisioning and Imaging
 - o IT Asset Disposition
 - o Depot Services (Advanced Exchange)
 - o Deployment Services
 - o Location-in-a-Box (Kitting and logistics)
 - o Cloud-based Provision Solutions (AutoPilot)
 - o Value-added Services (asset tagging, laser engraving)
 - o Data Center (server, edge, rack and stack)
 - o Managed Services
 - o Mobility Provisioning
- Lenovo Core Services
 - o Premier Support/Premier Support Plus
 - o After Point of Sale
 - o CO2 Offset
 - o ADP
 - o Keep Your Drive
 - o Sealed Battery
 - o ThinkShield/Software
- Lenovo TruScale, Everything-as-a-Service—the industry's broadest portfolio, from pocket to cloud, delivered to you as a service, anywhere in the world



Lenovo Facts

- **Ranked #8** in the Gartner® Supply Chain Top 25 for 2023
- **North American headquarters:** Raleigh, NC
- **Lenovo Executive Briefing and Innovation Centers:** Raleigh, NC
- **Lenovo AI Discover Lab** in North Carolina

Connection Fast Facts

- **Founded: 1982**
- **Corporate headquarters:** Merrimack, NH
- **Locations:** Keene, NH; Boca Raton, FL; Schaumburg, IL; Wilmington, OH; Rockville, MD; Exton, PA; Dakota Dunes, SD
- **2,600** employees
- **750+** Account Team Members
- **710+** Engineering, services, and technical staff
- Our global IT procurement covers **174 countries** and partners with more than **500 suppliers**

Connection and Lenovo Partnership

Connection and Lenovo have been strategic partners since the IBM ThinkPad acquisition. Connection is a top Lenovo National Solution Partner (NSP) with elite accreditations. Whether your needs include mobile and personal computing devices, data center solutions, or preparing for the future with AI technology, Lenovo and Connection can keep your organization moving forward.

Contact your Connection Account Team today for more information about Lenovo products and solutions.



Business Solutions
1.800.800.0014

Enterprise Solutions
1.800.369.1047

Public Sector Solutions
1.800.800.0019

www.connection.com/Lenovo