

WHY CONNECTION + HP?

IT Is Complicated. Connection Makes It Simple.

2024

HP U.S. Print Hardware
National Solutions Provider
Partner of the Year

HP U.S. Commercial Supplies
Partner of the Year

Connection

2023

HP U.S. Personal Systems
National Solutions Provider
Partner of the Year

Connection

**Technology Integration
and Distribution Center**

For over 40 years, Connection has driven customer growth by calming the confusion of IT. As a 3-star HP Amplify Impact partner, our goal is to connect people with technology to enhance growth, elevate productivity, and empower innovation. Choosing technology should feel simple, not stressful.

We have a proven track record:

- **2024 HP U.S. Print Hardware** National Solutions Provider Partner of the Year
- **2024 HP U.S. Commercial Supplies** Partner of the Year
- **2023 HP U.S. Personal Systems** National Solutions Provider Partner of the Year
- **2022 HP U.S. Print Hardware** National Solutions Provider Partner of the Year
- Recognized as one of the **“Most Trustworthy Companies in America”** by Newsweek for three consecutive years (2022, 2023, and 2024)

Connection Makes IT Happen

The Connection world-class Technology Integration and Distribution Center (TIDC) can image devices, design and apply asset tags, warehouse hardware for scheduled rollouts, construct custom packaging and kitting, and engrave and etch devices. Additionally, the TIDC offers environmentally-friendly disposal services for every aspect of asset management. Connection can also enroll devices with Microsoft Autopilot, activate Intel vPro, and enroll and activate LTE capable devices. Our team of Account Managers and HP technical experts can help your organization realize greater performance, efficiency, and savings with end-to-end IT solutions and IT staffing services.

Futureproof with HP

When it comes to choosing the right technology, HP is always in the conversation. Together, Connection and HP provide personal system, print, and collaboration solutions for any workspace, anywhere.

EXPLORE THE 4 PILLARS OF HP



Sustainability

- In 2024, 43% of the materials used in HP products and packaging were from circular sources— with 99% of HP home and office printers, desktops, notebooks, displays, and workstations containing recycled content. Additionally, since 2019, HP has used more than 4 billion pounds of circular (reused, recycled, or renewable) materials in HP products and packaging.
- Product energy use generated 4.36 million tons of CO₂e in 2024—down 46% from 2019 and now accounting for only 25% of HP's total carbon footprint.
- In 2024, HP increased recycled metal use in personal systems by 54%—using up to 90% recycled aluminum and magnesium, 50% recycled copper, and at least 25% recycled indium.
- HP's Information Technology Asset Disposition (ITAD) service collects eligible end-of-use devices and provides customers with the residual value of their assets. Over 85% of the used devices collected by HP's ITAD service in 2024 qualified to be refurbished, avoiding e-waste.



Security

- The world's most secure and manageable PCs and printers
- A full-stack approach; HP Wolf Security builds security layer by layer, from motherboard hardware and firmware, through the OS, to application execution
- Hardware-enforced Endpoint Isolation to defeat malware and phishing attacks
- Continuous cybersecurity research with dedicated labs



Services

- U.S. Based Warranty Support for all Elite products
- Easily manage employee devices and experiences throughout the technology lifecycle with the HP Workforce Experience Platform (WXP). WXP is the AI-powered digital ecosystem that brings together all of HP's software and services capabilities into one cloud-based workforce experience management platform for all your organization's endpoint devices
- A full suite of managed print services from automatic toner replenishment to a fully managed print fleet



Product Portfolio

- Full portfolio of PCs, printers, and peripherals to maximize results and efficiency
- HP leads the industry with the largest and most comprehensive lineup of AI PCs, giving customers unmatched choice across AMD, Intel, and Qualcomm platforms.
- HP AI Companion is preloaded on Next Gen AI PCs, enabling file analysis, summaries, intelligent assistance, and secure on-device AI workflows.
- HP Poly outfits office and personal spaces so everyone can look and sound their best. Foster greater employee satisfaction and transform customer interactions with inclusive technology such as people-focused video and distraction-free audio.



For more information about the comprehensive services Connection offers, contact your Account Team today.



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1.800.800.0014

Enterprise Solutions
1.800.369.1047

Public Sector Solutions
1.800.800.0019

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