

Device as a Service (DaaS)

Hardware, Software, and Managed Services in One Bundled Solution

What is DaaS?

Looking for a simplified, and cost-effective solution to day-to-day end user computing operations? Connection's Device as a Service is an exclusive financing solution that combines hardware, software, and managed services into a bundled solution with per-device, per-month cost certainty. By combining hardware and services into a single contract with one monthly payment, our DaaS solution can improve your cash flow, preserve capital, and deliver a predictable and consistent technology expense.

Understanding What Our Customers Value

Our DaaS solution lets you focus on strategic IT initiatives and refocus your internal resources. We can help reduce and control operating costs, alleviate co-employment issues, and stagnant career paths. Additionally, our DaaS model allows you to shift ongoing costs to the operating expense side of the ledger. We can provide increased cost stability too. Instead of trying to forecast future technology needs, we build upgrades right into our service agreement—offering a new procurement opportunity. And one of the biggest benefits of our DaaS solution is the fixed cost per device to help manage your expenses.

The benefits are clear. Our project management teams will provide the best deals on hardware, recommend the right platform, and effectively build and manage a unique DaaS solution to drive your costs down to a fixed budget.

How Is DaaS Scoped and Executed?

Our approach is centered on understanding your requirements, and building the right DaaS solution for individual needs. We can help you:

- Select hardware
- Add OEM service
- Select services to meet organizational needs

We consider various IT functions to determine what can be outsourced, what can remain on premises, and how the entire process will occur. By defining every business and technical process, our team of experts will clearly determine individual roles and responsibilities and build a comprehensive managed service proposal. Additionally, we will provide full-bodied, weekly, monthly, and quarterly reviews depending on your requirements.



44% say that bundling PCs and custom services into a single contract with monthly payments would be a strong factor in their choice of a PC services provider.¹

¹ Source: HP commissioned research conducted by New Growth Consulting, May-December 2015 among enterprise customers of HP, Dell and Lenovo in the US, UK, France, Germany, Mexico, Colombia, Chile, and Brazil

Is DaaS Right for You?

DaaS is the ideal solution for your IT needs if you are struggling with:

- Day-to-day end user computing operations
- Proper use of internal resources
- Growing costs
- Scoping services

For more information, call us today or visit www.connection.com/DaaS

Contact an Account Manager for more information.

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Enterprise Solutions
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www.connection.com/Services

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